

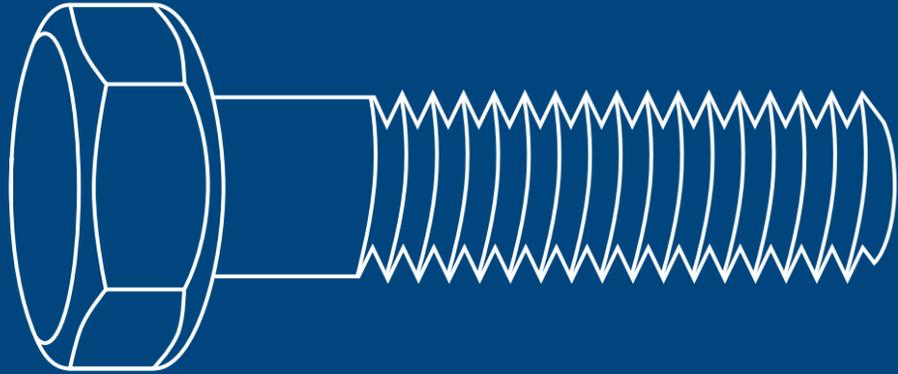


Top consulting for well defined claims.

LauBengs
consulting

„It is a capital mistake to theorise before one has data.“

Sherlock Holmes



The right nuts and bolts for you.



We provide claims management and scheduling services and construction operations analysis for all major building projects, e.g. the construction of a power plant, a railway station, an Olympic stadium, an underground train line or a whole new quarter, complete with tower blocks.

Large-scale projects in plant engineering and construction are demanding jobs, and often come with low profit margins, tight deadlines and high risks. The outcome of many of these grand projects is easily compromised by disruptions in construction procedures, by any loss of productivity, deadline delays and extra costs; the causes are not always clear-cut. In difficult phases, the processes of developing efficient strategies, preparing evidence and presenting claims may become very complicated indeed.

In order to develop effective measures, the situation at hand must be assessed swiftly and accurately. A dependable identification of the causes, of the impact on technologies, schedule and costs is the basis of any legal evaluation and an absolute requirement for a successful conduct of negotiations. Such procedure helps you avoid or resolve conflicts so your project can continue untroubled and without any loss of profitability.

That's what we are here for. Developing tailor-made solutions and presenting the facts in a compelling fashion, we strengthen your position in all disputes and safeguard your project's outcome.



Committed to handling your concerns.

Competent and experienced, we will represent your concerns with stringent and conceptual procedure. An exceptional sense of quality marks our work. Equipped with excellent technical, economical and contractual knowledge we provide precise, intelligible and clear analysis. The basis of our own personal commitment, after all, is a real passion for the complex challenges presented by large construction and plant engineering projects.

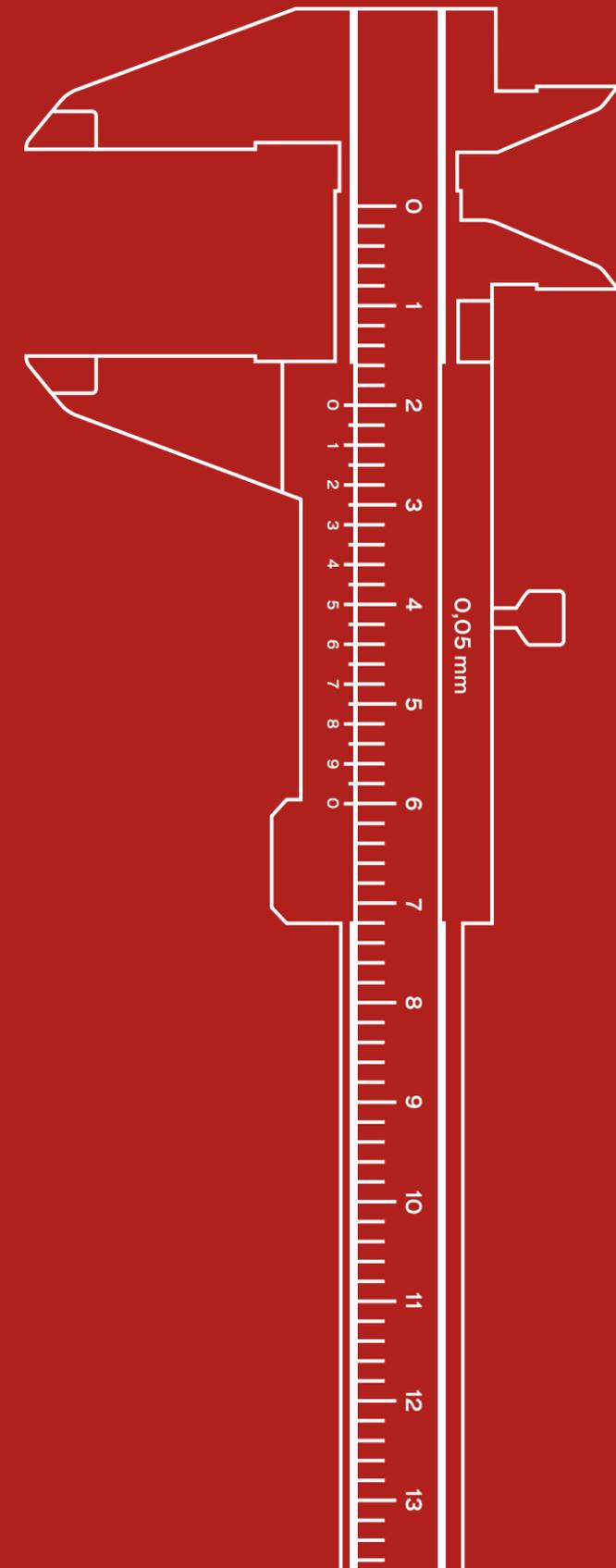
Please do not hesitate to approach us. We look forward to a satisfying cooperation with you, and we thank our clients and business partners for the trust they place in us.

Meticulous analysis.

Whether you are at a tricky stage of a project, preparing out-of-court negotiations, involved in disputes in court, or in the ICC's Court of Arbitration – we will be your partners when it comes to comprehensive, founded and detailed performance and delay analysis, analysis of construction processes or of lost productivity in large-scale construction and plant engineering projects.

Together we will find a strategic approach, account for causes and effects, compile evidence and take you through the course of negotiations or proceedings. We will synchronise with your legal advisers. And if required, we will boost your team for contract or claims management, or for scheduling and deadline management.

No case is like another. That is why we always tailor our services to our clients' needs, the project and the situation at hand.



Services.

Strategic Advice

Gaining an overview and recognising opportunities and risks by means of a sound inventory is the first step towards finding possible paths to a solution, and are also the basis for all further steps. Here is just a selection of services we provide in order to get there:

- > Contract analysis and interpretation of the technical details of a contract
- > Designing object oriented and work breakdown project structures
- > Inspection of contract deadlines
- > Project performance control
- > Interviews
- > Identifying service disruption
- > Evaluation of causation and imputability
- > Schedule and cost forecasts
- > **Recommendation for possible measures**

Claims Management

Presentation and negotiation of justified claims and the defence against unjustified claims require a detailed knowledge of the contracts in question, and a good understanding of construction technologies and procedures. We support this part of your daily business with manpower and expertise, providing the following services:

- > Contract analysis and interpretation of the technical details of a contract
- > Identification of services yet to be provided („Services Debit“)
- > Identification of services already provided („Services Actual Value“)
- > Identification of service changes
- > Assessment of costs of service changes
- > **Documentation of the outcomes and compilation of records**
- > **Contract amendment negotiation**

Scheduling

Constantly keeping an overview over the service standards and growing documentation of construction progress are not the only benefits of construction deadline management. Taking into account the current service standard, reliable schedule forecasts may be issued, consequences of disruptions recognised early, and measures to speed up processes planned and negotiated on time. In this respect we can do the following:

- > Contract analysis and interpretation of the technical details of a contract
- > Designing object oriented and work breakdown project structures
- > Assessment of existing schedules
- > Quality control of existing schedules, including predecessor-successor relationships
- > Compiling of new schedules
- > Project performance control and project performance evaluation
- > Calculation of deadlines and other scheduling services, and forecasts with precedence diagram and critical path methods
- > Reconciliation of all project-related correspondence
- > Drafting of correspondence
- > Documentation of impairments
- > **Deadline control reports and recommendations for action**

Expert Assessment

If highly complex facts meet immense costs and a deadlock in negotiations, the only way to come into your own may be a well-founded and detailed analysis, including detailed evidence and proof of causes, technical effects and scheduling and financial consequences. Comprehensive preparation and presentation are crucial in this context. This is exactly what we can do, e.g. by providing:

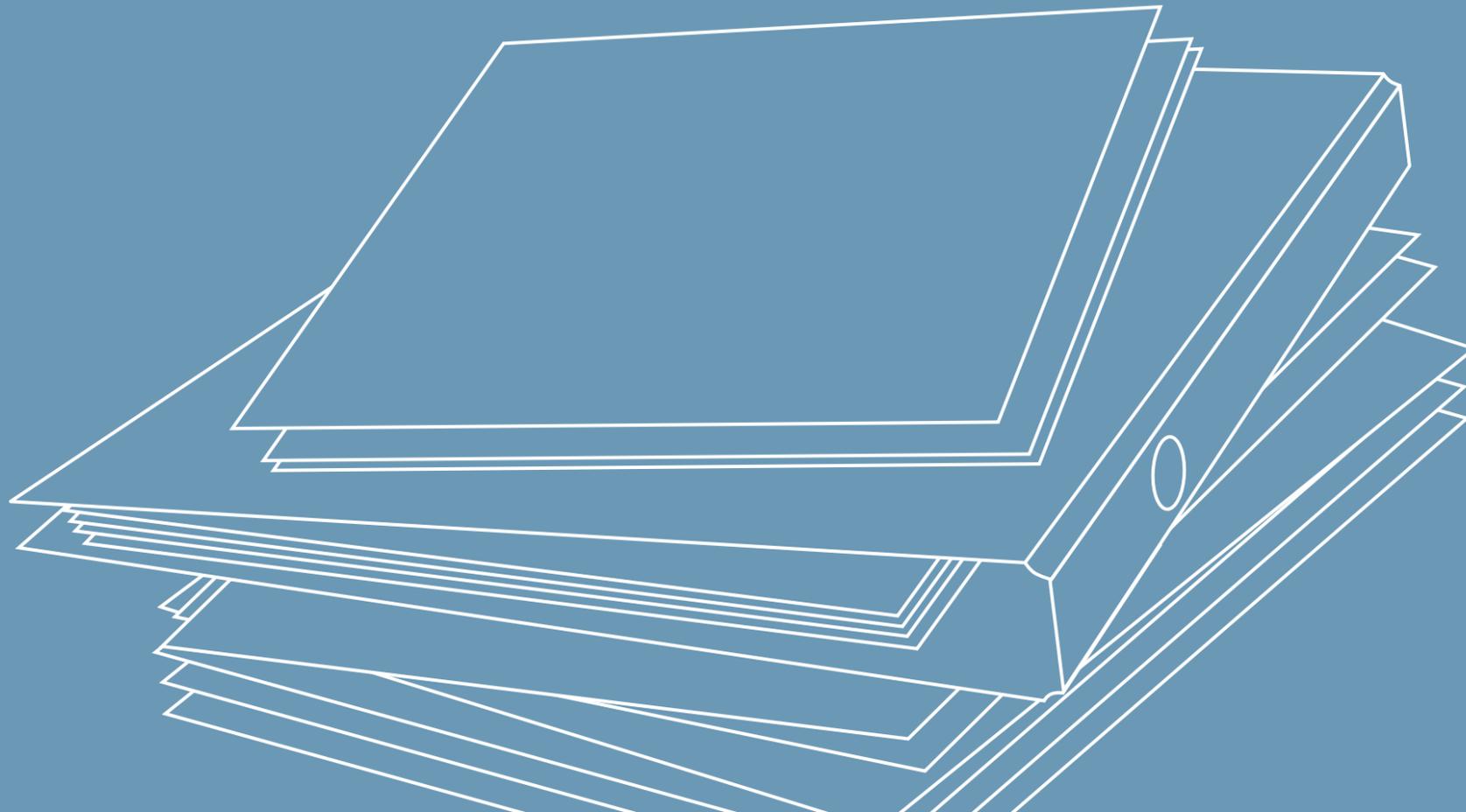
- > Contract analysis and interpretation of the technical details of a contract
- > Designing object oriented and work breakdown project structures
- > Inspection of contract deadlines and schedules
- > Quality control of existing schedules, including predecessor-successor relationships
- > Project performance control, delay analysis and reconstruction of actual construction operations
- > Identification and analysis of performance disruption or loss of productivity
- > Separation of performance disruption in view of cause and causation
- > Updating and calculation of schedules, critical path analysis and other recognised methods
- > Cost assessment of performance disruption or loss of productivity
- > Consultation with your legal advisers
- > **Documentation of the outcomes and compilation of records**
- > **Presentation and negotiation**

Our experience.

We have a solid background in construction and plant engineering.

Among the projects we have worked on since setting up LauBengs Consulting in April of 2008, range the nuclear power station Olkiluoto 3 in Finland and Oskarshamn 2 in Sweden. Previously, the founders of our company, Titus Lau and Jochen Bengs had contributed to large-scale projects of international notice, such as the Berlin Olympic Stadium and the central stations of Berlin, Dresden, Nuremberg and Cologne. We have successfully advised medium-sized German and world-leading companies in the industry and real estate firms. We have worked together with academic and practicing specialists. We have found sustainable solutions for complex contractual problems, cooperating with leading international law firms and specialised German legal offices.

Top consulting for well defined claims – benefit from our services!



Our Projects.

Many of the projects we have worked on as consultants range among the most complex and largest contemporary building projects.

Some of the projects we have worked on as consultants since setting up LauBengs Consulting in 2008:

- > Nuclear power plant Oskarshamn 2, Sweden
- > Nuclear power plant Olkiluoto 3, Finland

Professional Experience.

Our work benefits from the experience our founders have gathered working on some of the most spectacular construction projects of the past decades. They include the Potsdamer Platz in Berlin, the Berlin Olympic Stadium and the central stations of Berlin, Dresden, Nuremberg and Cologne.

Some of the projects, which Titus Lau and Jochen Bengs worked on as consultants for a leading consulting and project management company before setting up LauBengs Consulting :

- > Hotel 'Breidenbacher Hof', Düsseldorf, Germany
- > University Clinic Hamburg-Eppendorf, Germany
- > Gas and steam power plant (CCGT) Livorno / Ferraris, Italy
- > Underground line U5, station Brandenburger Tor, Berlin, Germany
- > Gas and steam power plant Didcot B CCGT, England
- > Berlin Central Station, Germany
- > Berlin Olympic Stadium, Germany
- > Business premises Peek & Cloppenburg, Lübeck, Germany
- > Cologne Central Station, Germany
- > Parliament building for the Bundestag 'Jakob-Kaiser-Haus', Berlin, Germany
- > Hydro power plant Middle Marsyangdy HEP, Nepal
- > Residential and business building 'Benrather Karree', Düsseldorf
- > Administrative building for WDR tv station: 'Vierscheibenhaus' ('Four-pane-house'), Cologne, Germany
- > Dresden Central Station, Germany
- > Nuremberg Central Station, Germany
- > Residential and business building 'Quartier am Gendarmenmarkt', Berlin, Germany
- > German Chancellor's Office 'Bundeskanzleramt', Berlin
- > Theme park 'Phantasialand', Brühl, Germany
- > Parliament building 'Schürmann-Bau', Bonn, Germany
- > Volkswagen car factory 'Transparent Factory' Dresden, Germany
- > Brazilian Embassy, Berlin, Germany
- > City expansion Potsdamer Platz Berlin (debis) , Germany
- > Tower Block 'Treptowers', Berlin, Germany
- > Administrative building for Verbundnetz Gas AG (VNG), Leipzig, Germany and many more



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